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## North American Equine Services, LLC

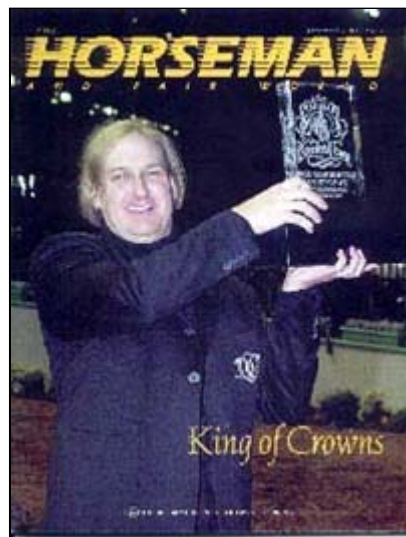
Specializing in Equine Appraisals and Litigation Consulting

Third Quarter, 2004

1-800-575-1669

### NAES' Spotlight

...focuses on Mr. Bob Glazer owner of Peter Pan Stables of Ohio.



(Cover reproduced with permission of  
"The Horseman And Fair World"  
Photo by Monica Thors)

Glazer's Horse of the Year for 2003, "No Pan Intended," (pictured below), is currently standing at stud in Canada after his 2003 Triple Crown victories; The Cane Pace Finals, the Little Brown Jug and the Messenger.

Mr. Glazer is a successful owner/breeder in the highly competitive harness racing world and in addition, is respected as a most ethical and hard working competitor.

Knowing him as I do, his attention to detail is phenomenal. Keeping track of as many as 100 racing horses is no easy task and involves daily interactions with his trainers and drivers.

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(Photo courtesy of Peter Pan Stables)

Bob's interest in harness racing, which started around 1990, has endured numerous bumps in the road, which Bob took in stride. He's learned patience in selecting yearlings and acquiring mature pacers to fill out his stable.

Even before Bob's "No Pan Intended" won the Triple Crown of Harness racing, he'd been recognized as "The 1997 Owner of the Year" by "The Times: in harness."

### **University of Kentucky Law School's 19th Symposium on Equine Law**

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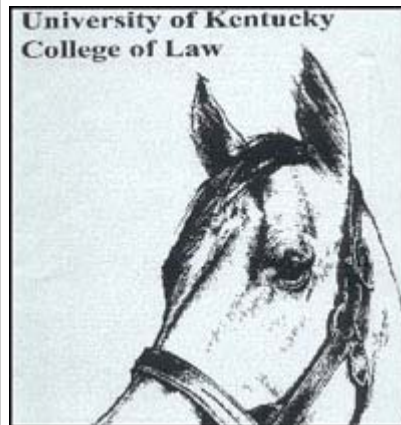
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(Logo Used With Permission of  
the University of Kentucky Law School)

#### ***One of the Many Topics Covered:***

*Confidentiality in the Law and  
Horse Business.  
How Does the UCC Section 9 Revisions  
Affect the Horse Industry?*

At the recent 2004 19th Annual Seminar on Equine Law held in Lexington, KY the problems of trying to collect monies owed to stable owners was discussed.

As a tip, I'd suggest you and your attorney get familiar with the UCC, (Uniform Commercial Code), and the revisions to Section 9. Many of the attorneys present at the conference were unaware of the sweeping scope of the changes.

The following items are just some of the considerations involved. Just because the Statutes make for dry reading doesn't mean you should ignore them since they just might be able to help you collect from the former client who "skipped" town to avoid your bill.

1. Location of Debtor
2. Location and type of property
3. Are other interests involved such as blacksmithing, veterinarian bills and training?
4. What about horses being consigned...  
what can the creditor barn do if the consignor doesn't pay his board bill?
5. Often state "agisters/feed lien" laws do NOT authorize collection of training fees.
6. By the way, the Attorney General's Office of the US wrote

a memo requiring the waiver of attorney-client privileges if a plea bargain is interred into...(How will that affect the business?).

7. The lien can expire in one year.

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## **Equestrian Horse Sports & the NCAA**



(Photo by D. Osley)

The National Collegiate Athletic Association (NCAA) is the group that controls and regulates collegiate amateur sports. One thing you may not be aware of is the growing emergence of equestrian competition at major universities.

Since Title 9 mandates parity between men's and women's collegiate sports, many athletic departments are salivating at having equestrian sports as a major part of athletic departments and for some very good reasons:

- A. Everyone likes horses.
- B. Athletic women participating in team sports can be a major spectator draw.
- C. Having a large female equestrian team helps to easily fill the parity requirements in Title 9, where the number of men must equal the number of women in collegiate-sponsored sports.

Ms. Christine Tauber and I had the honor of judging the 3rd NCAA Equestrian Championships held at the Olympic Equestrian venue, Conyers, Georgia.

As we observed the performance of the riders I can truly say that the future of equestrian sports is well-served by seeing quality riders competing on a "team" basis perhaps for the first time in their young lives.



(Photo by K. Cook)

I recall one of the participants recounting how "This was the first time many of the women had even belonged to a "team" and how they all "pulled" for each other".

The two areas of riding in which the women can participate are Hunt Seat Equitation, both on the flat and over fences, and Western Stock Seat Equitation both as a group on the flat as well as performing a "reining" pattern individually.

The advantages of being recruited and chosen to participate on a team are many:

- A. Many schools offer tuition and other scholarships.
- B. Women are able to choose and register for classes earlier.
- C. Athletic departments offer free academic tutoring.
- D. Athletic departments require the women to be in top physical shape and provide completely staffed weight training rooms as well as trainers to make sure their condition is monitored and progressing.

At present equestrian programs are being offered by the following Division 1 & 2 colleges and universities with many more to follow:

- |                              |                                  |
|------------------------------|----------------------------------|
| 1. Auburn University         | 7. Southern Methodist University |
| 2. Fresno State University   | 8. Stonehill College             |
| 3. Kansas State University   | 9. Texas A & M University        |
| 4. Oklahoma State University | 10. University of Georgia        |
| 5. Pace                      | 11. University of South Carolina |
| 6. Sacred Heart University   | 12. West Texas A & M University  |

You can learn more about the terrific potential for women in NCAA sports by visiting Ms. Andrea Ice at the United States Equestrian Federation:  
[www.aice@usef.org](mailto:www.aice@usef.org)

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### **New Logo for the USEF**

The new logo for the United States Equestrian Federation is a combination of

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(Logo used with permission USEF)

**NAES Commentary;**



the USET and USEF old logos. I'm told the logo was actually produced in-house. I think it turned out very well, indeed.

We just found out that the 2005 Annual Meeting will be held in Louisville, KY at the Seelbach Hilton Hotel. Dates are January 12th through January 16th, 2005.

**Confidentiality & Other Thoughts.....**

Don't ever worry that your e-mail address will be passed on to any other source...you have my word no one else will ever get it from us! I developed the newsletter to aid the horseman and other interested individuals to keep abreast of important issues.

A great deal of time is spent researching what's happening and then relaying it on to you. If you have friends who would enjoy learning about horse-related issues why not ask them if they'd like a free copy of the e-mail NAES Newsletter.

By the way, when you call me with a potential problem, (800-575-1669), just remember the first call is totally free, even if we chat for two hours.

Before I take a case I need to know as much as possible and you can be totally assured that should I not take your case, I would never take your opponents' side (I strongly believe in ethics).

Unfortunately situations can sometimes end up requiring litigation that is both costly and counter-productive to the interests of both parties. As an impartial observer my goal is to tell you if your case has merit. So call at any time for a free discussion.

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**About Dave Johnson**

Dave started NAES more than 10 years ago with an eye to making sure all horse owners and those interested in horses could depend on NAES for the straight scoop on horses and prices.

-About Dave Johnson



In addition, Dave is one of the busiest horse activity experts in North America.

Because of his long history of working with so many breeds and disciplines he's called upon to give his opinion in literally hundreds of legal cases and horse appraisals.

Dave is still an active horse show judge and, when time permits, continues teaching at his wife's nationally known stable, Willoway Farm, Inc., in Phoenix, Arizona.

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